



MEMORANDUM

TO: Matthew H. Greeson, City Manager

FROM: Molly Roberts, Finance Director

DATE: November 4, 2011

SUBJECT: Income Tax Collection Update for October, 2011

Please find the summary reports for income tax collections for the month of October, 2011 attached. October, 2011 income tax collections are above October, 2010 collections by \$245,325 or 18.15% and above 2010 year to date collections by \$3,323,656 or 25.22%. Year to date collections are above estimates by \$1,333,689 or 27.23%. According to information provided by the Regional Income Tax Agency, approximately \$3,287,677 or 20.12% of the year to date collections is attributed to the income tax rate increase. Year to date income tax revenues would be \$35,979 or .27% above 2010 collections without the income tax rate increase. Year to date refunds total \$514,599, which is \$441,456 or 46.17% below year to date refunds for 2010.

Income tax collections are reported as three different account types: withholding, individual and net profit filers. October collections were above the prior year reporting for withholding and net profit accounts and below for individual accounts. The breakdown of collections for the month of October, 2011 is indicated below:

- Withholding accounts equate to 69.08% of collections
- Individual accounts equate to 5.15% of collections
- Net profit accounts equate to 25.78% of collections.

**City of Worthington Income Tax Collections
Estimated vs Actual**

Month	2011 Estimated	2011 Actual	Monthly Variance Favorable/ (Unfavorable)	Cumulative Variance Favorable/ (Unfavorable)	Cumulative Percentage Increase/Decrease of Estimates
Jan	\$ 1,378,618.00	\$ 1,443,162.23	\$ 64,544.23	\$ 64,544.23	4.68%
Feb	1,156,131.00	1,716,180.90	\$ 560,049.90	\$ 624,594.13	24.64%
Mar	1,316,112.00	1,283,468.04	\$ (32,643.96)	\$ 591,950.17	15.37%
Apr	1,410,922.00	1,521,353.71	\$ 110,431.71	\$ 702,381.88	18.09%
May	1,645,122.00	2,195,760.50	\$ 550,638.50	\$ 1,253,020.38	28.66%
Jun	1,800,024.00	1,838,719.34	\$ 38,695.34	\$ 1,291,715.72	26.60%
Jul	1,563,508.00	1,623,243.70	\$ 59,735.70	\$ 1,351,451.42	26.98%
Aug	1,616,305.00	1,859,188.58	\$ 242,883.58	\$ 1,594,335.00	32.02%
Sep	1,726,134.00	1,424,252.94	\$ (301,881.06)	\$ 1,292,453.94	26.34%
Oct	1,555,683.00	1,596,917.62	\$ 41,234.62	\$ 1,333,688.56	27.23%
Nov	1,701,898.00	-			
Dec	1,761,617.00	-			
Total	\$ 18,632,074.00	\$ 16,502,247.56	\$ 1,333,688.56		

Income Tax Revenue Comparison 2010 to 2011
With Rate Change Variances

Month	Monthly Total 2010	Cumulative Total 2010	Monthly Total 2011	Cumulative Total 2011	Monthly Variance from 2010	Year to Date Variance from 2010	Monthly Increase Due to Rate Increase	Cumulative Increase Due to Rate Increase	2011 Monthly Revenue Change w/o Rate Increase	2011 Cumulative Change w/o Rate Increase	
Jan	\$ 1,197,756.49	\$ 1,197,756.49	\$1,443,162.23	\$1,443,162.23	\$245,405.74	\$245,405.74	\$264,704.22	\$264,704.22	-\$19,298.48	-\$19,298.48	-1.61%
Feb	1,004,457.95	2,202,214.44	\$1,716,180.90	\$3,159,343.13	\$711,722.95	\$957,128.69	\$343,983.57	\$608,687.79	\$367,739.38	\$348,440.90	15.82%
Mar	1,143,451.36	3,345,665.80	\$1,283,468.04	\$4,442,811.17	\$140,016.68	\$1,097,145.37	\$277,892.08	\$886,579.87	-\$137,875.40	\$210,565.50	6.29%
Apr	1,225,822.86	4,571,488.66	\$1,521,353.71	\$5,964,164.88	\$295,530.85	\$1,392,676.22	\$284,982.65	\$1,171,562.52	\$10,548.20	\$221,113.70	4.84%
May	1,429,298.09	6,000,786.75	\$2,195,760.50	\$8,159,925.38	\$766,462.41	\$2,159,138.63	\$473,205.99	\$1,644,768.51	\$293,256.42	\$514,370.12	8.57%
Jun	1,563,878.22	7,564,664.97	\$1,838,719.34	\$9,998,644.72	\$274,841.12	\$2,433,979.75	\$373,570.69	\$2,018,339.20	-\$98,729.57	\$415,640.55	5.49%
Jul	1,358,391.32	8,923,056.29	\$1,623,243.70	\$11,621,888.42	\$264,852.38	\$2,698,832.13	\$282,863.05	\$2,301,202.25	-\$18,010.67	\$397,629.88	4.46%
Aug	1,404,261.14	10,327,317.43	\$1,859,188.58	\$13,481,077.00	\$454,927.44	\$3,153,759.57	\$380,548.34	\$2,681,750.59	\$74,379.10	\$472,008.98	4.57%
Sep	1,499,682.22	11,826,999.65	\$1,424,252.94	\$14,905,329.94	-\$75,429.28	\$3,078,330.29	\$282,234.59	\$2,963,985.18	-\$357,663.87	\$114,345.11	0.97%
Oct	1,351,592.21	13,178,591.86	\$1,596,917.62	\$16,502,247.56	\$245,325.41	\$3,323,655.70	\$323,691.47	\$3,287,676.65	-\$78,366.06	\$35,979.05	0.27%
Nov	1,478,918.84	14,657,510.70									
Dec	1,532,855.90	16,190,366.60									
Total	\$ 16,190,366.60		\$16,502,247.56	\$16,502,247.56							

Income Tax Rate increased to 2.0% on January 1, 2004.

Income Tax Rate increased to 2.5% on July 1, 2010.

Additional 6.4% is being set aside in a Reserve Account in the General Fund until a balance of \$1.5 million is obtained.

**City of Worthington Income Tax Collections
Monthly Comparison**

<u>Month</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Jan	\$ 1,069,253.96	\$ 1,276,204.13	\$ 1,340,934.57	\$ 1,292,415.41	\$1,197,756.49	\$1,443,162.23
Feb	1,312,604.18	1,251,043.74	1,414,793.27	1,168,164.70	\$1,004,457.95	\$1,716,180.90
Mar	1,132,444.55	1,242,730.81	1,214,088.84	1,279,767.18	\$1,143,451.36	\$1,283,468.04
Apr	1,021,574.05	1,054,284.51	1,240,724.46	1,169,285.60	\$1,225,822.86	\$1,521,353.71
May	1,560,743.11	1,666,353.49	1,993,520.12	1,312,695.84	\$1,429,298.09	\$2,195,760.50
Jun	1,742,018.52	1,625,603.23	1,557,166.92	1,662,181.88	\$1,563,878.22	\$1,838,719.34
Jul	1,336,951.59	1,177,697.37	1,282,428.79	1,815,363.34	\$1,358,391.32	\$1,623,243.70
Aug	1,247,791.29	1,238,261.58	1,395,932.96	1,118,633.50	\$1,404,261.14	\$1,859,188.58
Sep	1,190,103.68	1,320,777.18	1,245,595.55	1,265,175.93	\$1,499,682.22	\$1,424,252.94
Oct	1,339,542.02	1,205,065.10	1,318,752.46	1,163,932.38	\$1,351,592.21	\$1,596,917.62
Nov	1,278,239.60	1,408,494.28	1,206,995.39	1,165,687.35	\$1,478,918.84	
Dec	1,093,430.63	1,187,960.61	1,372,282.58	1,310,298.02	\$1,532,855.90	
Total	\$ 15,324,697.18	\$ 15,654,476.03	\$ 16,583,215.91	\$ 15,723,601.13	\$16,190,366.60	\$16,502,247.56

Income Tax Rate increased to 2.0% on January 1, 2004.
Income Tax Rate increased to 2.5% on July 1, 2010.